
MIACCA July 2019 Newsletter

1 message

MIACCA <mjdsmith@miacca.org>
Reply-To: Cameron Baker <cameron@miacca.org>
To: MIACCA <michiganacca@gmail.com>

Tue, Jul 9, 2019 at 10:58 AM

*Working hard to Protect, Promote & Educate our
Profession*

NEWSLETTER, JULY 2019



MIACCA 2019 Annual Conference
"Competing Against the Utilities"
Free for members - [Click here to register](#)

SEPTEMBER 19, 2019
HILTON GARDEN INN
LANSING, MI

Edition Highlights

- [MIACCA Calendar of Events](#)

*Message from
President*

Bill Krestakos

- **MIACCA Member Appointed as Climate and Energy Advisor**
- **Senate Energy and Technology Meeting**
- **DTE almost made it to 15% net; Consumers 23%**
- **Service Nation Free Event**
- **Summer energy Appraisal sees electricity sales decline**
- **Federated Insurance: Screening, hiring, and retaining employees**



Michigan Legislative & Regulatory Update



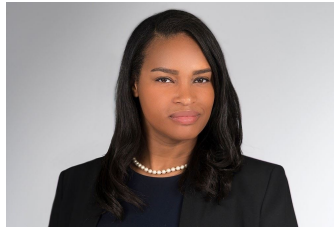
MIACCA Member CLEAResult's Brandy

The heat is on! Summer is now in full swing and that means our customers are trying to stay cool. It never hurts to pass on some savings tips to your customers such as reminding them to keep the filter clean to allow for good air movement and keep the unit level so the condensation drains properly and to raise the thermostat temperature when they are at work or away from the home.

Of course, make sure each of your customers gets a checkup on their air conditioning unit. If the unit requires a significant amount of repair, suggest that they let you replace their older air

Brown Appointed as Climate and Energy Advisor

Michigan Department of Environment, Great Lakes, and Energy (EGLE) Director Liesl Clark today announced that Dr. Brandy Brown has been named the department's climate and energy advisor. Brown will lead the Office of Climate and Energy, which Governor Gretchen Whitmer created in February 2019 when forming EGLE via Executive Order 2019-6. The office will coordinate Michigan's response to climate change across state departments and agencies, and provide recommendations, guidance and assistance on climate change mitigation, adaptation and resiliency strategies. [Read full article](#)



Senate Energy & Technology committee meeting

A Senate Energy and Technology Committee meeting was held on Jun 18 featuring a presentation by Rod Williamson, Executive Director of Association of Business Advocating Tariff Equity (ABATE)

ABATE is a membership organization of Industrial Manufacturing Companies (Steel, Chemical, Pharmaceutical, Paper and Refineries) and works with MISO/Federal Regulatory/State Regulatory and Energy Policy to protect consumer rates.

conditioner for a newer, more efficient unit. Look for a high energy efficiency ratio, or EER, or an Energy Star-qualified unit. Higher EER ratings indicate a more efficient air conditioner.

MIACCA also would like to wish a Happy 4th of July to all of our members!

As always stay safe and keep up the great work!



Summer Energy Appraisal sees electricity sales decline, natural gas consumption up; prices at the pump to be higher

LANSING, Mich. – Sales of electricity in Michigan are expected to be down for 2019, according to the Michigan Public Service Commission's **Michigan Energy Appraisal Summer Outlook 2019**, released today. Also, natural gas consumption is

Williamson explained that the Electrical Supply has 3 components: Generation (60% of cost) Transmission (6% of cost) and Distribution (34% of cost). Rates are based on classes Industrial, Commercial and Residential. The return on equity (ROE) for Michigan is 10% calculated by a basic rate-making formula wherein Revenue Requirement = Operating costs+(rate base x rate of return) Rate base = Capital investment. Rate of return= interest on debt and authorized REO=profit/compensation to shareholders.

ABATE requests legislation to use its authority over MPSC to determine clear and unmistakable language. DTE will file a rate case in July. ABATE disagrees with a projected projection cost and is supporting an actual cost based on historical actual numbers.

It was also noted that the MPSC does not have the authority to retroactively reduce rates.

[View presentation here](#)

DTE almost made it to 15% net; Consumers 23%

MIACCA was able to obtain otherwise difficult to find information regarding DTE's 2018 VAPS Annual Code of Conduct report after putting in a Freedom of Information Act request with LARA.

Utilities are required to file code of conduct reports each year. We have provided a link to the full report below.

[Click here to read the full report](#)

[Click here for Consumer's Energy Report](#)

projected to be higher from May through September compared to the same period in 2018.

Electricity sales are expected to decrease by 0.9 percent to 102.9 thousand gigawatt hours, according to the annual MPSC analysis of trends in the state's fuel and power sectors. That's down from 103.8 thousand gigawatt hours from the previous year. Residential sales are expected to drop 2.2 percent and commercial 0.6 percent. But industrial sales are expected to rise 0.3 percent. Consumption in the residential and commercial sectors is largely dependent on weather. If the summer is warmer than normal, then demand for electricity to power air conditioning could rise.

[Continue Reading](#)

Product Spotlight

**REME HALO IN-DUCT
AIR PURIFIER**



Screening, Hiring, and Retaining Employees

A company's hiring and employee retention practices communicate a lot about its culture. Many employers agree that bringing qualified applicants into their business is one of their primary challenges, and today's competitive employment market can make it even harder to land top talent. This discussion focuses on ways to find quality applicants in your industry, establish strong and consistent hiring practices, and reinforces the value of continuous recruiting and employee retention to distinguish you as an "employer of choice."

What you will learn:

- Differences in the generations in the workplace
- Strong pre-hire screening practices
- Resources available to manage current employees
- Best practices to become an employer of choice

[View Webinar](#)

Have you ever felt the need to get outside to "catch some fresh air?" While this phrase is widely used as a way to simply get outside for refreshment, the meaning behind it couldn't be more clear. Did you know that it's common for your home's [indoor air quality](#) (IAQ) to be less than ideal for your health, or possibly dangerous? It may not be completely obvious, but the air in your home recirculates copious amounts of dust, volatile organic compounds (VOCs), and pet dander. Add the fact that you may spend much of your time indoors, and that can mean negative long and short-term health effects. This brings new meaning to that phrase now, doesn't it?

Fortunately for us, RGF Environmental has created an innovative solution for the indoor air quality in your home. The REME Halo In-Duct Air Purifier.

[Learn More](#)



**Not a
member
yet?**

**Contact us today and
find out how you can
join and get involved!**

**Join today at
miacca.org**

Service Nation Success Day - Free Event

Ready to take your business to the next level? Tired of working in your business rather than "on" it? Wonder how other company owners manage to take family vacations and spend time away, but you can't? We can show you how our members grow their profit by 30% each year!

[Click Here to learn more](#)

Supported by our Associate Members



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Office: (866) 269-8486, Email: info@miacca.org, Address: 602 W. Ionia, Ste 209 Lansing, MI 48933

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