

April 28, 2023

Ms. Lisa Felice Executive Secretary Michigan Public Service Commission 7109 West Saginaw Highway P.O. Box 30221 Lansing, MI 48909

RE: Case No. U-20674 - In the matter, on the Commission's own motion, regarding the regulatory filings, determinations, and/or approvals necessary for Consumers Energy Company to fully comply with the Code of Conduct, Mich Admin Code, R 460.10101 *et seq.*

Dear Ms. Felice:

Enclosed for electronic filing in the above-captioned case is Consumers Energy Company's 2022 Annual Report of Value-Added Programs & Services.

This is a paperless filing and is therefore being filed only in PDF format.

Sincerely,

Anne M. Uitvlugt Phone: 517-788-2112 Email: anne.uitvlugt@cmsenergy.com

cc: Anne Armstrong, MPSC Staff

ConsumersEnergy One Energy Plaza Jackson, MI 49201-2357

www.consumersenergy.com

Consumers Energy Company

2022 Annual Code of Conduct Report

April 28, 2023



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Melissa Gleespen, Vice President, Corporate Secretary & Chief Compliance Officer for Consumers Energy Company, oversees compliance for the utility, which includes the MPSC Code of Conduct Rules. The Compliance Department will be available to serve as the Commission's primary contact regarding compliance.

1. EXECUTIVE SUMMARY

Consumers Energy Company ("Consumers Energy" or the "Company") strives to deliver energy at low costs, while also ensuring reliability to its customers. Under MCL 460.10ee(2), Consumers Energy is authorized to offer customers Value-Added Programs and Services ("VAPS"). The Company's current VAPS include the Appliance Service Plan ("ASP"), AllConnect Mover Program, Business Customer Technical Services ("BCTS"), Gas Transportation and Storage Third Party Services ("Gas T&S"), Customer Requested Fuel Lines, Appliance Repair Non-ASP, Underground Customer-Owned Fuel Line Maintenance Contracts, and Laboratory Services.

The Company's VAPS provide valued services and increased customer satisfaction. The Company's VAPS help meet the diverse needs of customers. Thousands of customers annually rely on our ASP program to protect them from high, unexpected, out of pocket repair bills in the middle of a cold winter night and the Company is honored customers choose us to provide that piece of mind. Our AllConnect Mover Program provides an easier process for customers who move to a new home, setting up services and eliminating unnecessary stress.

The Company also provides electric equipment, construction, and maintenance services to businesses on their side of the meter. These services are often provided in emergency situations to get the customer back in business as soon as possible.

Customers rely on these programs to meet their personal and business needs and look to the Company as a trusted resource. Additionally, the margins from these programs are currently used to help offset the utility's natural gas revenue requirement.

As required by MCL 460.10ee(15) and directed by the Michigan Public Service Commission's ("MPSC" or the "Commission") Order in Case No. U-18361, a utility who offers VAPS is required to provide the Commission with an annual report regarding its program offerings. MCL 460.10ee(15) states that the annual report must "provide a list of its offered value-added programs and services, the estimated market share occupied by each value-added program and service offered by the utility, and a detailed accounting of how the costs for the value-added programs and services were apportioned between the utility and the value-added programs and services." The annual report is required to show to what extent the utility's rates were affected by the allocations. MCL 460.10ee(6)(c).

The information presented in the 2022 Annual Code of Conduct Report complies with these requirements. As part of this report, the Company has included Attachment 1 – Organizational Chart and Description of Affiliates; Attachment 2 - 2022 Financial Summary; Attachment 3 – 2022 Financial Allocations: (a) showing how all of the utility's costs associated with the unregulated value-added program or service were allocated to the unregulated program or service, and (b) to what extent the utility's rates were affected by the allocations; Attachment 4 – 2022 VAPS Income Statement; Attachment 5 – 2022 Code of Conduct Complaints; Attachment 6 – 2022 Customer Information Sharing; and Attachment 7 – Customer Count. There were no internal audits of the Company's VAPS for 2022. The Company's federal income tax returns will be made available to the Commission for inspection and review upon request.

2. OVERVIEW OF VALUE ADDED PROGRAMS & SERVICES

2.1 Appliance Service Plan (ASP)

Description of Program/Service Offering:

Consumers Energy's ASP provides four different service contracts: Appliance Repair, Fuel Line Repair, Surge Protection, and Appliance Maintenance.

Customers can enter a year-long contract, which can be (a) paid in advance or (b) paid through a fixed monthly fee that is added to their utility bill. Covered repairs are provided at no additional charge for service calls, parts, or labor. Maintenance services appliances yearly ensuring systems are operating efficiently.

Primary Customer Category: Residential – state of Michigan

2.2 AllConnect Mover Program (AllConnect)

Description of Program/Service Offering:

Consumers Energy's AllConnect is provided by use of a third-party provider contracted to offer one-stop shopping for customers who have moved. AllConnect provides a single point of contact to assist customers with transferring services such as cable television service, internet service, and waste management services. Customers agree to speak with an AllConnect representative regarding these service offerings and in exchange the Company receives a commission.

Primary Customer Category: Residential – state of Michigan

2.3 Appliance Repair Non-ASP

Description of Program/Service Offering:

The Company provides time and material services for Heating, Ventilation, and Air Conditioning (HVAC); water heaters; and appliances. This business is currently inactive. **Primary Customer Category:** Residential - state of Michigan

2.4 Customer Requested Fuel Lines

Description of Program/Service Offering:

The Company provides gas fuel line construction and repair services to residential and commercial customers who require fuel line work on customer-owned lines. This service is currently not being offered.

Primary Customer Category: Residential & Commercial – state of Michigan

2.5 <u>Business Customer Technical Services (BCTS)</u> Description of Program/Service Offering:

BCTS provides customers with construction services beyond the meter. This includes a portfolio of services such as:

- Indoor and outdoor lighting services (including light emitting diode ("LED") lighting);
- Construction and project management services;
- Electric material sales;
- Electrical equipment repairs and preventative maintenance;
- Billing services;
- Generator installation;
- Energy audit and consulting services;
- Power quality; and
- Engineering Design Services (design services/stamped drawings/technical consultation).

These services are requested by the customer and competitively bid. All installation work is completed by a network of third-party contractors that install the work for and on behalf of Consumers Energy. Effective December 31, 2021, BCTS offering became inactive. No active customer contracts but revenue was generated into 2022 due to payment plans. **Primary Customer Category:** Commercial – state of Michigan

2.7 <u>Gas Transportation and Storage Third Party Services (Gas T&S)</u> Description of Program/Service Offering:

The Company provides planned maintenance, emergent repairs, and construction services to third-party gas producers and large gas consumers that have interconnection agreements with the Company's Gas T&S infrastructure. Effective December 31, 2021, Gas T &S offering became inactive as an unregulated service. There are no currently active customer contracts but revenue was generated into 2022 due to legacy payment plans.

Primary Customer Category: Third-party gas producing companies that have interconnection agreements with Consumers Energy – state of Michigan

2.8 <u>Underground Customer-Owned Fuel Line Maintenance Contracts</u> Description of Program/Service Offering:

The Company provides Customer-Owned Fuel Line Maintenance Contracts in cases where there is a single meter, connected to customer-owned piping that then attaches to buildings on the customer's premises. As this activity is required by the Michigan Gas Safety Standards (Michigan Administrative Code R. 460.20335), Effective October 1, 2022, Customer Owned Fuel Line Maintenance transitioned from an unregulated VAPS offering to a regulated service offering.

Primary Customer Category: Commercial – state of Michigan

2.9 Laboratory Services

Description of Program/Service Offering:

The Company provides laboratory services (Calibration and Instrumentation Services , Metallurgy, Analytical Chemistry, and Nondestructive Testing) to various industries. **Primary Customer Category:** Commercial – state of Michigan

3. ESTIMATED MARKET SHARE FOR STATE OF MICHIGAN

3.1. Appliance Service Plan (ASP)

Based on IPSOS/Consumers Energy Market Potential Survey, ¹ the Total Attainable Market within our total utility territory is approximately 2.6 million customers. When factoring in current enrollees and unlikely enrollees due to awareness and consideration metrics, our Serviceable Obtainable Market is approximately 400,000.

3.2. AllConnect

Consumers Energy has not completed market studies for this offering. This is a complimentary service provided to customers. However, the Company estimates that the market share is low based on the low number of customers participating in the program.

¹ Ipsos. (September 2022) Consumer Energy Appliance Service Plan Market Potential Study

3.3. Appliance Repair Non-ASP

Consumers Energy has not completed market studies for this offering. This is a complimentary service provided to customers. However, the Company estimates that the market share is low based on the low number of customers participating in the program.

3.4. Customer Requested Fuel Line Installations

This service is currently not being offered.

3.5. <u>Business Customer Technical Services (BCTS)</u>

Based on Navigant Market Assessment of VAPS in 2017, LED lighting represents a C&I market size of \$115 million in Michigan, of which Consumers Energy currently serves approximately 1-2%. The Company is uniquely positioned as a technology-agnostic trusted advisor to its customers in this market. The LED lighting market is highly fragmented and competitive.

Other than in the area of LED lighting, the Company has not completed market studies for this offering but is providing the customer with a complimentary service. However, the Company estimates that the market share is low based on the low number of customers participating in the program.

3.6. Gas Transportation and Storage Third-Party Services (Gas T&S)

Consumers Energy has not completed market studies for this offering. However, the Company estimates that the market share is low based on the low number of customers that participated in the program.

3.7. <u>Underground Customer-Owned Fuel Line Maintenance Contracts</u>

Consumers Energy has not completed market studies for this offering. However, the Company estimates that the market share is low based on the low number of customers who participated in the program.

3.8. Laboratory Services

In 2022, Laboratory Services generated \$864,728 in total revenue, of which \$721,497 or 83%, was generated through Calibration and Instrument Services. Approximately 50% of these services are provided in-state. The calibration services market in Michigan is approximately \$20 million per year. Laboratory Services' Calibration Department accounts for no more than 4% of the market share within the state. Laboratory Services' Chemistry Department generated \$90,957 of total revenue in 2022. This represents well below 1% of the market share for this service within the state of Michigan. Additionally, Laboratory Services generated \$52,273 of total revenue in 2022 through its Metallurgy Department. This represents well below 1% of the market share for this service within the state of Michigan.

STATEMENT OF COMPLIANCE

As required by Mich Admin Code R 460.10112(2), Consumers Energy Company has verified the accuracy of the information in the annual report and certifies that there is no cross--subsidization between regulated and non-regulated utility programs and services.

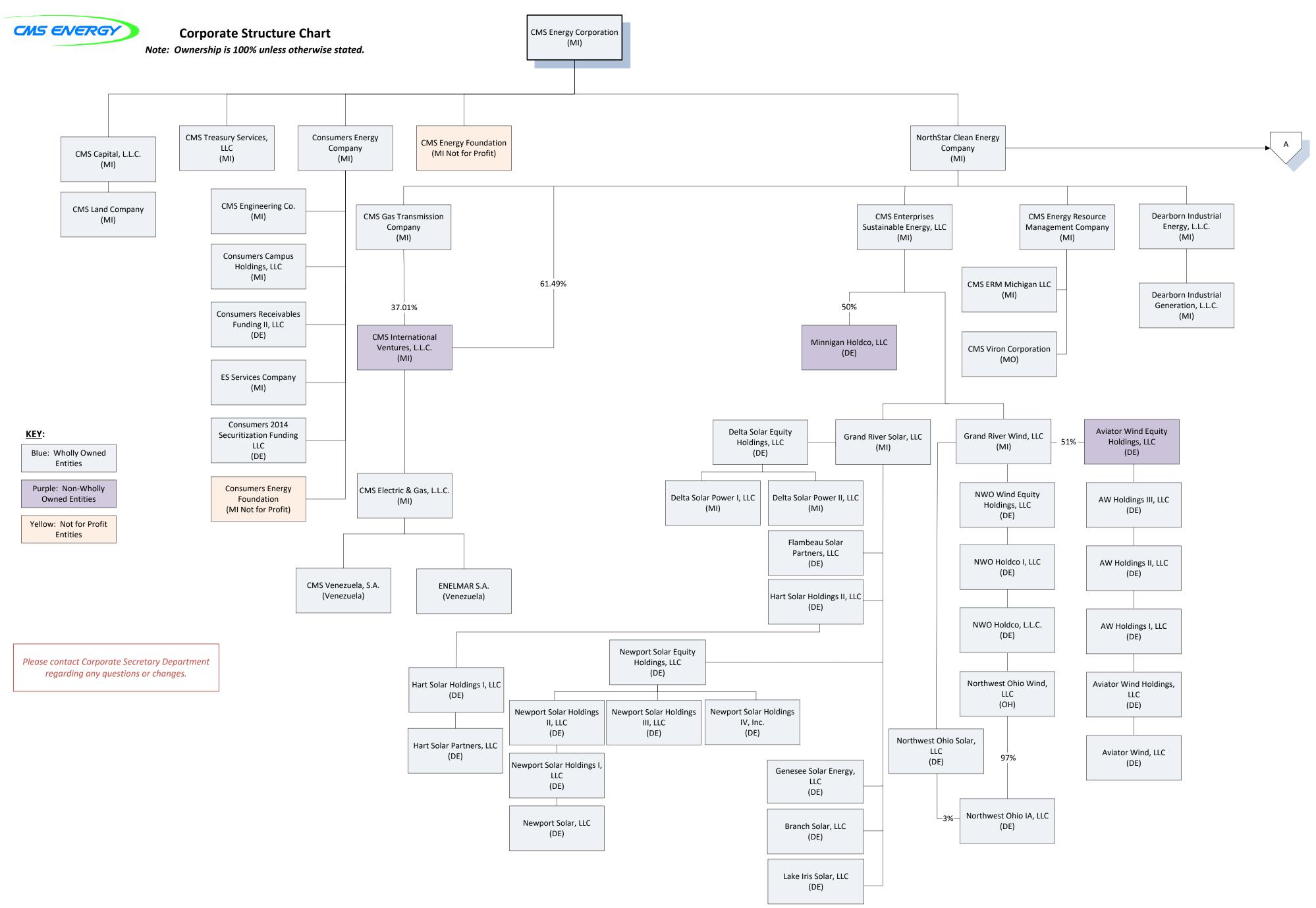
Dated: 04/28/2023

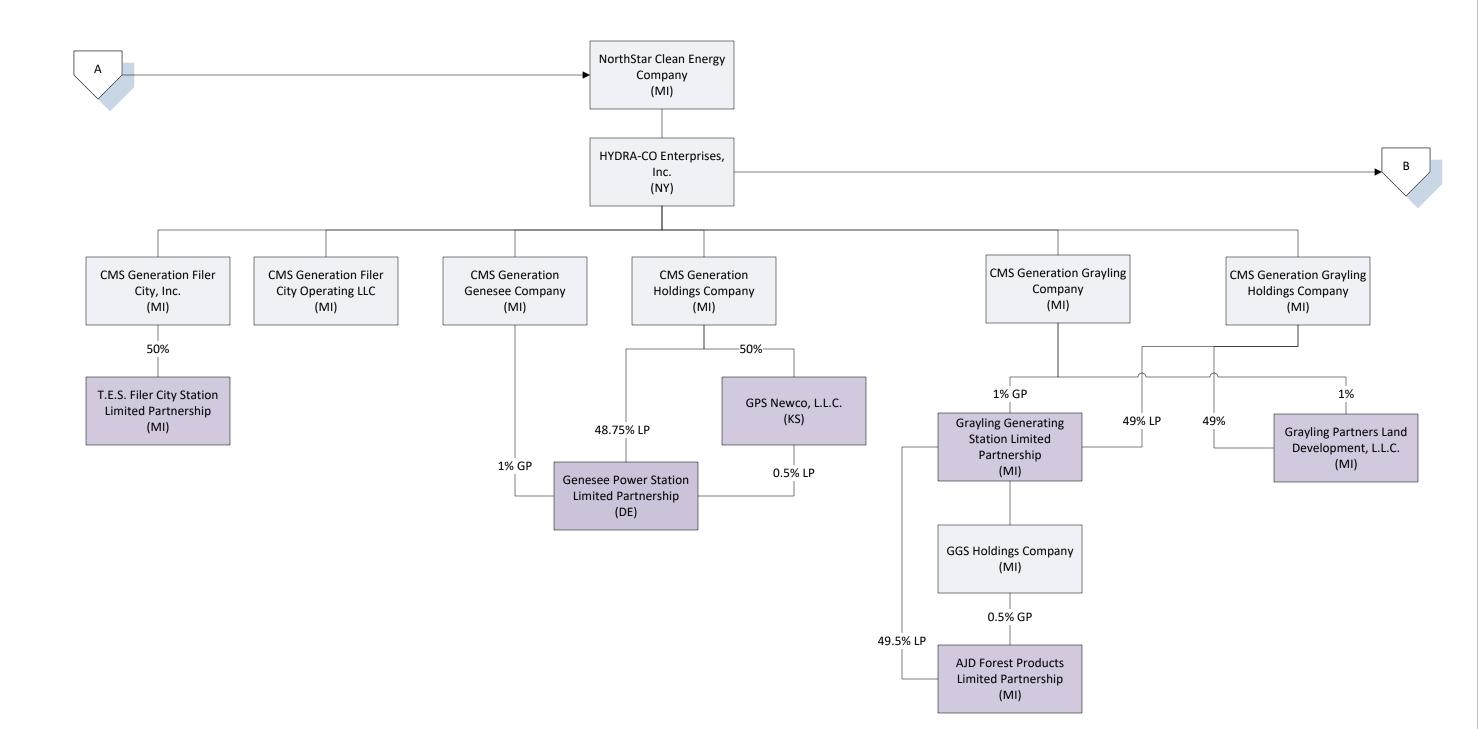
Respectfully submitted,

Lauren Youngdahl Snyder

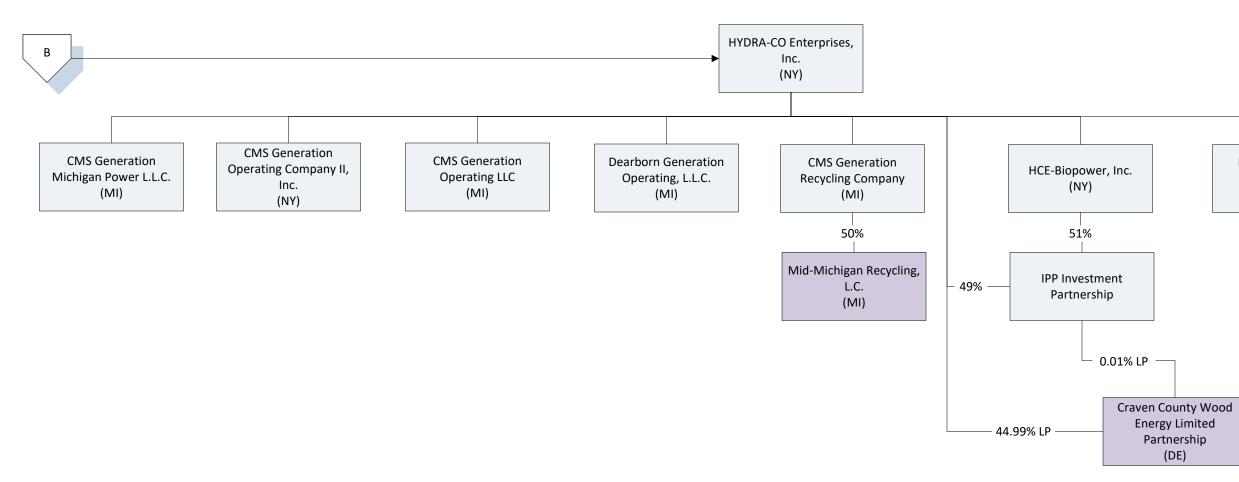
Lauren Youngdahl Snyder Vice President, Customer Experience Consumers Energy Company

Ryan Kiley Executive Director, Strategic Projects Consumers Energy Company





Attachment 1



Attachment 1



ine	Description	2022	ASP	BCTS	Gas T&S	Allconnect Program	Appliance Repair (Non ASP)	Customer Requested Fuel Lines	Gas Fuel Line Maint Contracts	Lab Services
	(a)	(b)	(C)	(d)	(e)	(f)	(g)		(h)	(1)
	Revenue									
	Plan Gross Revenues									
1	Revenues	\$ 69,132,451	\$ 67,473,897	\$ 501,922	\$-	\$ 282,179	\$-	\$-	\$ 9,723	\$ 864.7
2	Free Month Incentive Revenue	\$ -	\$ -	\$ -	\$-	\$ -	\$-		\$ -	\$
3	Net Revenues (RDS)	\$ 69,132,451	\$ 67,473,897	\$ 501,922	\$-	\$ 282,179	\$ -	\$-	\$ 9,723	\$ 864,7
	Expenses:									
	Cost of Goods Sold									
4	Material & labor (including labor overheads)	24,939,272	23,986,136	37,500	38,101	-	-	-	29,883	847,6
5	ACAP Expense	3,351,384	3,351,384	· -						
6	Field Expense (Payout)	· · ·	-	-					-	
7	Total Cost of Goods Sold	28,290,656	27,337,520	37,500	38,101	-			29,883	847.6
8	Gross Margin	40,841,795	40,136,377	464,422	(38,101)	282,179	-	-	(20,160)	17,0
	Operational Expense									
9	Schedule, Control & Dispatch	803,752	785,628			18.123				
10	Solution Center Costs	4,464,395	4,464,395			10,110				
10	Org & Office Admin	7,937,147	6,904,234	1,016.075	16,839		-	-	-	
12	Program Amends	179,099	179.099	1,010,075	10,039	-	-	-	-	
13	Total Operational Expense	13,384,393	12,333,356	1,016.075	16,839	18,123				
13	Total Operational Expense	13,364,393	12,333,330	1,010,075	10,039	10,123	-	-	-	
	Marketing Expense Promotional Program & Research	2 0 45 500	2 245 500							
14		3,245,589	3,245,589	-	-	-	-		-	
15	Marketing Supervision Point Plus	1,013,797	1,013,797	-	-	-	-		-	
16		287,180	287,180	-	-	-	-		-	
17	Direct Mail	1,969,277	1,969,277		-	-			-	
18	Total Marketing Expense	6,515,842	6,515,842	-	-	-	-	-	-	
19	Total Expenses	48,190,891	46,186,718	1,053,575	54,940	18,123	-	-	29,883	847,6
		-								
20	Bad Debt - Uncollectibles	1,291,603	1,291,555	-	-	-	48		-	
21	Total Expenses including UA's	49,482,494	47,478,274	1,053,575	54,940	18,123	48	-	29,883	847,6
22	Margin Before Indirect Expenses	19,649,957	19,995,624	(551,653)	(54,940)	264,056	(48) -	(20,160)	17,0
	Indirect Expenses:									
	Indirect Operational Expense									
	Small Tools Training	44,340	44.340	-	-	-	-	-	-	
	Complaints	563.219	563,219	-	-	-	-	-	-	
	Total Indirect Operational Expense	607,559	607,559	-	-	-	-		-	
	Indirect Admin Expense									
	Billing	108,271	108,271	-	-	-	-	-	-	
	Payment Processing Total Indirect Admin Expense	120,000 228,271	120,000 228,271	-		-	-	-	-	
	rotar man cot Admini Expense	228,271	228,2/1	-	-		-	-	-	
	Indirect IT/Infrastructure Expense									
	SAP	437,918	437,918	-	-		-	-	-	
	MDSI	-	-	-	-	-	-	-	-	
	Radio & Telephone		-	-	-		-	-	-	
	Total Indirect IT/Infrastructure Expense	437,918	437,918	-		-	-	-	-	
	Indirect Overhead/Corporate Expense									
	Labor Related	2,175,485	2,175,485	-	-	-	-	-	-	
	Other Corporate Related	2,496,947	2,496,947	-	-	-	-			
	Total Indirect Overhead/Corporate Expense	4,672,433	4,672,433	-	-	-		-	-	
	Total Indirect Expenses	E 040 101	E 040 421							
	Total Indirect Expenses	5,946,181	5,946,181	-	-	-	-	-	-	

Notes to Attachment 1

Note 1 Evaluation of revenues and expenses are currently underway. Labor and non-labor studies may impact future years(s) margin. Code of Conduct charging started August 2021. Note 2 A separate Balance Sheet, Trial Balance or General Ledger is not available for VAPS programs

5% of 140108 per Customer Care from ASP labor Study

	В	CTS	0	SEE	GA	S T&S	,	VEE	ASP	ALL	CONNECT	APPLIA	NCE REPAIR	GAS FUEL LI	NES
2022 Complaints		-		-		-		-	0)	-		-		-
Labor Allocation	\$	-	\$	-	\$	-	\$	-	\$ 28,160.94	\$	-	\$	-	\$	-
Total	\$	-	\$	-	\$	-	\$	-	\$-	\$	-	\$	-	\$	-

2022 Customer Care Financial Data

140108Cust Complaint Sal

				Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual
			Month/Year	January 2022	February 2022	March 2022	April 2022	May 2022	June 2022	July 2022	August 2022	September 2022	October 2022	November 2022	December 2022	Overall Result
Cost Center		Cost Element		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$; \$	\$	\$
140108	Cust Complaint Sal	5220000	Labor-Exempt Reg Pay	24,050.60	13,684.60	13,684.60	14,068.60	19,423.60	16,746.10	19,691.00	12,481.00	12,481.00	-16,971.50	7,126.00	7,126.00	143,591.60
140108	Cust Complaint Sal	5221000	Labor-Nonexempt Reg	25,819.90	27,505.45	31,441.03	29,036.82	30,005.29	29,077.40	26,679.34	29,853.25	25,216.75	28,974.24	24,458.75	27,112.52	335,180.74
140108	Cust Complaint Sal	5221500	Labor-Nonexempt OT	-315.30	6.40		21.92		311.40		464.99	45.10	95.35	66.96	140.64	837.46
140108	Cust Complaint Sal	5223000	Nonexempt Pd Absence	6,158.49	3,244.69	4,484.12	4,654.53	4,637.50	6,335.76	7,465.28	7,183.58	10,664.47	4,878.17	11,133.67	8,768.72	79,608.98
140108	Cust Complaint Sal	5224500	Labor-Incentive Pay			3,000.00				1,000.00			0.00)		4,000.00
140108	Cust Complaint Sal	Result		55,713.69	44,441.14	52,609.75	47,781.87	54,066.39	52,470.66	54,835.62	49,982.82	48,407.32	16,976.26	42,785.38	43,147.88	563,218.78
Overall Result	all Result				44,441.14	52,609.75	47,781.87	54,066.39	52,470.66	54,835.62	49,982.82	48,407.32	16,976.26	42,785.38	43,147.88	563,218.78

Source Information Department: Customer Care Report: ASP Labor Study - Implemented August 2021

PAYMENT PROCESSING

	ASP	BCTS	OSEE	GAS T&S	VEE	ALLCONNECT	APP REPAIR	GAS FUEL LINES	Lab Services
Payment Processing Allocation	120,000	-	-	-	-	-	-	-	-

For ASP, Payment services has allocated \$10,000 per month to ASP

Source Information

Department: Payment Services

BILLING

					6%	Percent of Bill A	llocated to ASP
60%	\$ 0.52	Cost per invoice		\$	0.03	\$	-
40%	\$ 0.009	Cost per E-bill		\$	0.0005	\$	-
				Mont	thly	\$	-
				Annu	ally	\$	-
60%* \$0.48=	\$ 0.31						
40%*\$.009=	\$ 0.00340	ASP Combined Cost Per Contract					
Combined	\$ 0.32	\$ 0.01	892				

2022 Contracts/Job Sold166,358Labor Allocation-Non-Labor Allocation38,102.85January 2022 ASP Contracts168,663Labor Allocation\$Non-Labor Allocation\$Sebruary 2022 ASP Contracts169,530Labor Allocation\$February 2022 ASP Contracts169,530Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$March 2022 ASP Contracts169,355Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$Super Contracts169,587Labor Allocation\$Non-Labor Allocation\$Super Contracts169,519Labor Allocation\$Super Contracts169,519Labor Allocation\$Super Contracts169,519Labor Allocation\$Super Contracts168,004Labor Allocation\$Super Contracts168,004Labor Allocation\$Super Contracts168,004Labor Allocation\$Super Contracts169,684		ASP
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April 2022 ASP Contracts167,276Labor Allocation\$-Non-Labor Allocation\$3,165.53May 2022 ASP Contracts169,587Labor Allocation\$-Non-Labor Allocation\$-Non-Labor Allocation\$3,209.26June 2022 ASP Contracts169,519Labor Allocation\$-Non-Labor Allocation\$-Non-Labor Allocation\$-Non-Labor Allocation\$-Non-Labor Allocation\$3,207.98July 2022 ASP Contracts168,004Labor Allocation\$-Non-Labor Allocation\$3,179.31August 2022 ASP Contracts169,684	Labor Allocation	\$ -
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May 2022 ASP Contracts169,587Labor Allocation\$Non-Labor Allocation\$June 2022 ASP Contracts169,519Labor Allocation\$Non-Labor Allocation\$Non-Labor Allocation\$July 2022 ASP Contracts168,004Labor Allocation\$July 2022 ASP Contracts168,004Labor Allocation\$Non-Labor Allocation\$August 2022 ASP Contracts169,684	Labor Allocation	\$ -
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Labor Allocation\$-Non-Labor Allocation\$3,207.98July 2022 ASP Contracts168,004Labor Allocation\$-Non-Labor Allocation\$-August 2022 ASP Contracts169,684	Non-Labor Allocation	3,209.26
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July 2022 ASP Contracts168,004Labor Allocation\$Non-Labor Allocation\$August 2022 ASP Contracts169,684	Labor Allocation	\$ -
Labor Allocation\$Non-Labor Allocation\$3,179.31August 2022 ASP Contracts169,684	Non-Labor Allocation	\$ 3,207.98
Non-Labor Allocation\$3,179.31August 2022 ASP Contracts169,684	July 2022 ASP Contracts	168,004
Non-Labor Allocation\$3,179.31August 2022 ASP Contracts169,684	Labor Allocation	\$ -
-	Non-Labor Allocation	\$ 3,179.31
	August 2022 ASP Contracts	169,684
Labor Allocation \$ -	Labor Allocation	\$ -
Non-Labor Allocation \$ 3,211.10	Non-Labor Allocation	3,211.10

	<u> </u>	DUNNING	
	\$	0.48	Cost per invoice
Total Dunning	\$	70,167.84	
	Ŷ	, 0,107.01	
January 2022 Dunning Invoices		11,212	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,381.76	
February 2022 Dunning Invoices		10,842	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,204.16	
March 2022 Dunning Invoices		11,445	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,493.60	
April 2022 Dunning Invoices		10,939	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,250.72	
May 2022 Dunning Invoices		11,001	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,280.48	
June 2022 Dunning Invoices		12,944	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	6,213.12	
July 2022 Dunning Invoices		11,850	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	5,688.00	
August 2022 Dunning Invoices		12,664	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	6,078.72	
September 2022 Dunning Invoices	·	14,396	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	6,910.08	
October 2022 Dunning Invoices	·	13,860	
Labor Allocation	\$	-	
Non-Labor Allocation	\$	6,652.80	
November 2022 Dunning Invoices	_	11,928	
Labor Allocation	\$ ¢	- 5 725 <i>44</i>	
	<u> </u>		

September 2022 ASP Contracts	165,721
Labor Allocation	\$ -
Non-Labor Allocation	\$ 3,136.10
October 2022 ASP Contracts	164,619
Labor Allocation	\$ -
Non-Labor Allocation	\$ 3,115.25
November 2022 ASP Contracts	165,151
Labor Allocation	\$ -
Non-Labor Allocation	\$ 3,125.32
December 2022 ASP Contracts	166,358
Labor Allocation	\$ -
Non-Labor Allocation	\$ 3,148.16
Grand Total	\$ 38,102.85

Source Information Department: Energy Service Support/Billing Report: ASP Contract Count report/Billing Study ASP Contract count report - use last day of month

13,102 December 2022 Dunning Invoices Labor Allocation \$ -Non-Labor Allocation \$ 6,288.96 Grand Total \$ 70,167.84

Non-Labor Allocation

\$ 5,725.44

Source Information Department: Energy Service Support/Billing/Customer Reporting Report: Dunning History - Monthly

2022 Financial Allocations

TRAINING

				Actual	Actual	Actual	Actual	Actual	Actual	Actual
	Month/Year	January 2022	April 2022	May 2022	June 2022		December 2022	Overall Result		
Cost Center		Cost Element		\$	\$	\$	\$	\$	\$	\$
151654	Training Trust-ASP	5202400	Employee Training	0.00	13,400.00	24,240.00	2,680.00	4,020.00	0.00	44,340.00
151654	Training Trust-ASP	5509000	Contract Cost- Labor				0.00			0.00
Overall Result				0.00	13,400.00	24,240.00	2,680.00	4,020.00	0.00	44,340.00

Source Information

Report: BI Cost Center Reporting - See cost centers listed above

<u>TOOLS</u>

No tool allocation, tools are expensed when purchased by ASP.

2022 Study	
2022 Intercompany Overhead Rates	
Pensions & Benefits	4.80%
Payroll Tax	8.00%
Other Comp & Benefits	2.70%
Administrative & General Salaries	6.10%
Office Supplies & Expenses	1.50%
Outside Services	3.50%
GO Property Insurance	0.10%
Injuries & Damages	0.20%
Miscellaneous General Expense	0.50%
GO Rents	0.10%
GO Maintenance of General Plant	0.90%
Depreciation	3.80%
GO Property Tax	1.90%
Return on Investment	3.80%
Labor-Related Corporate Loadings	15.50%
Other Corporate Loadings	22.40%
2022 Intercompany OH Rate	37.90%

			Month/Year	January 2022	February 2022	March 2022	April 2022	May 2022	June 2022	July 2022	August 2022	September 2022	October 2022	December 2022	Overall Result
Cost Center		Cost Element		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
CMS R_HOMEPROD	Home Products	C4010	Payroll Tax Loading	82,317.65	73,716.23	70,840.66	71,961.96	65,979.79	74,943.87	73,688.40	71,383.12	79,202.41	73,155.95	147,040.34	884,230.38
CMS R_HOMEPROD	Home Products	C4030	Depreciation/Rate of Return Loading	76,065.67	68,117.53	65,460.36	69,263.40	63,505.54	72,133.46	70,925.09	68,706.26	76,232.31	70,412.61	141,526.33	842,348.56
CMS R_HOMEPROD	Home Products	C4040	Property Tax Loading	21,881.90	19,595.44	18,831.06	17,090.97	15,670.20	17,799.17	17,501.00	16,953.49	18,810.58	17,374.54	34,922.09	216,430.44
CMS R_HOMEPROD	Home Products	C4000	Labor Overheads	169,845.30	152,098.09	146,164.90	127,732.48	117,938.89	133,962.16	131,718.01	127,597.33	141,574.33	130,766.27	262,834.58	1,642,232.34
CMS R_HOMEPROD	Home Products	C4020	Labor Overheads - A&G Salaries	66,687.71	59,719.47	57,389.90	54,871.00	50,309.60	57,144.71	56,187.41	54,429.64	60,391.85	55,781.42	112,118.26	685,030.97
CMS R_HOMEPROD	Home Products		Grand Total	416,798.23	373,246.76	358,686.88	340,919.81	313,404.02	355,983.37	350,019.91	339,069.84	376,211.48	347,490.79	698,441.60	4,270,272.69

Overhead loadings charged to Home Products from Utility

TECHNOLOGY

		March 2022	April 2022	May 2022	June 2022	July 2022	August 2022	September 2022	October 2022	November 2022		Overall Result
Order		\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
6514254	ASP - IT CHGBCKS SOFTWARE INFRASTRUCTURE	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	26,291.57	262,915.70
6514255	ASP - IT CHARGEBACK LICENSES	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	15,447.80	154,478.00
6514256	ASP - IT CHARGEBACKS APP SUPPORT	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	2,052.46	20,524.60
Overall Res	ult	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	43,791.83	437,918.30

Lab Services Commercial Labor Allocations

	Internal	C	ommercial	Allocations	(%)	
Employee		C&IS	NDT/Mat	Chem	Total Comm	
PSG	98		2		2	NDT/Metallurgy Department
BJM	89	9	1	1	11	Lab Manager
MMD	60	40			40	
SBC	60	40			40	
NDI	60	40			40	C&IS Department
JFR	60	40			40	
SAS	60	40			40	
GJS	95			5	5	Chemistry Department
SLK	89	9	1	1	11	
CLK	89	9	1	1	11	Shared Services Department
JMD	89	9	1	1	11	
тос	89	9	1	1	11	04 Department
MLA	89	9	1	1	11	QA Department

Standard allocations derived based on % of workload dedicated to supporting value added commercial operations for overhead and administrative functions. Direct labor and expenses associated with commercial operations are directly charged through SAP. \$255,258 Allocated Admin & OH Labor 28% Applied InterCompany OH Rate \$326,730 Total Allocated Admin & OH Labor

					YTD Actual
O&M Income Statement	Cost Center		Cost Element		\$
Margin Products and Job Work	[-] CMS R_HOMEPROD	Home Products	Result		53,442,625.36
			[-] CMS CMSENERGY	CMS Energy	53,442,625.36
			[-] CMS TOTEXP	Total Expense	53,442,625.36
			[-] CMS LABEXP	Labor Expense	11,011,776.02
			[+] CMS EXMEXP	Exempt Labor	59,620.72
			[+] CMS NEXEXP	Non Exempt Labor	189.34
			[+] CMS OMCEXP	OM&C Labor	1,402,631.07
			[+] CMS OLBEXP	Other Labor	9,549,334.89
			[-] CMS NONEXP	Non Labor Expense	42,430,849.34
			[+] CMS CONEXP	Contractor	17,430,881.35
			[+] CMS MATEXP	Material	227,633.05
			[+] CMS BUSEXP	Business Expense	30.98
			[-] CMS OTHEXP	Other Expense	24,772,303.96
			[+] CMS MISOTH	Miscellaneous	19,928,761.69
			[+] CMS CHBOTH	Charge-Back	569,107.42
			[+] CMS LODOTH	Loadings	4,274,434.85
	[+] CMS R_ASP_PRGM	Appliance Service Plan Program	Result		51,852,227.11
			[-] CMS CMSENERGY	CMS Energy	51,852,227.11
			[-] CMS TOTEXP	Total Expense	51,852,227.11
			[-] CMS LABEXP	Labor Expense	11,011,776.02
			[+] CMS EXMEXP	Exempt Labor	59,620.72
			[+] CMS NEXEXP	Non Exempt Labor	189.34
			[+] CMS OMCEXP	OM&C Labor	1,402,631.07
			[+] CMS OLBEXP	Other Labor	9,549,334.89
			[-] CMS NONEXP	Non Labor Expense	40,840,451.09
			[+] CMS CONEXP	Contractor	17,430,881.35
			[+] CMS MATEXP	Material	227,633.05
			[+] CMS BUSEXP	Business Expense	30.98
			[-] CMS OTHEXP	Other Expense	23,181,905.71
			[+] CMS MISOTH	Miscellaneous	18,338,363.44
			[+] CMS MISOTH	Charge-Back	569,107.42
					4,274,434.85
			[+] CMS LODOTH	Loadings	
	[+] CMS R_ASP_UAS	ASP Uncollectibles			1,291,555.21
			[-] CMS CMSENERGY	CMS Energy	1,291,555.21
			[+] CMS TOTEXP	Total Expense	1,291,555.21
	[-] CMS R_HP_OTHER	Home Products Other	Result		298,843.04
			[-] CMS CMSENERGY	CMS Energy	298,843.04
			[-] CMS TOTEXP	Total Expense	298,843.04
			[+] CMS NONEXP	Non Labor Expense	298,843.04
	[+] CMS R_SURGE	Surge Protection	Result		280,671.90
			[-] CMS CMSENERGY	CMS Energy	280,671.90
			[-] CMS TOTEXP	Total Expense	280,671.90
			[+] CMS NONEXP	Non Labor Expense	280,671.90
	[+] CMS R_ALLCONCT	All Connect	Result		18,123.17
			[-] CMS CMSENERGY	CMS Energy	18,123.17
			[-] CMS TOTEXP	Total Expense	18,123.17
			[+] CMS NONEXP	Non Labor Expense	18,123.17
	[+] CMS R_APPREP	Appliance Repair	Result		47.97
			[-] CMS CMSENERGY	CMS Energy	47.97
			[-] CMS TOTEXP	Total Expense	47.97
			[+] CMS NONEXP	Non Labor Expense	47.97

					YTD Actual
O&M Income Statement	Profit Center		Account Number		\$
Revenues	Overall Result				67,762,131.00
	P2526	Allconnect Elec Rev	CAMT/4400000	Other Operating Revenue-Non Util	143,301.32
			Result		143,301.32
	[-] CMS R_GAASPS	Gas ASP Sales	CAMT/4250000	Job Work Revenue-Gas	-9,260.00
			CAMT/4252000	Miscellaneous Service Revenue-Gas	67,483,156.99
			Result		67,473,896.99
	P4000	GAS ASP SALES	CAMT/4250000	Job Work Revenue-Gas	-9,260.00
			CAMT/4252000	Miscellaneous Service Revenue-Gas	66,317,555.38
			Result		66,308,295.38
	P4065	GAS ASP SURGE PROT	CAMT/4252000	Miscellaneous Service Revenue-Gas	1,165,601.61
			Result		1,165,601.61
	[-] CMS R_GAASPR	Gas Appliance Repair	CAMT/4252000	Miscellaneous Service Revenue-Gas	655.00
			CAMT/4270000	OTHER GAS REVENUES	5,400.00
			Result		6,055.00
	P4019	GAS HOUSECALLS	CAMT/4252000	Miscellaneous Service Revenue-Gas	655.00
			CAMT/4270000	OTHER GAS REVENUES	5,400.00
			Result		6,055.00
	[-] CMS R_GVALADD	Value Added	CAMT/4251000	Nonutility Revenue	138,877.69
			Result		138,877.69
	P4028	GAS ALLCONNECT REV	CAMT/4251000	Nonutility Revenue	138,877.69
			Result		138,877.69

Annual Code of Conduct Report 2022 Code of Conduct Complaints

	Informal Complaints									
Notification No	Customer Number	Date Of Notification	Damage Code	Damage Code Description	Coding	Serv. Type	Coding Types	Customer Name	Complaint	Summary of Resolution
N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
										1

	Formal Commission Complaints							
Source	Case No.	File Date	Filed By	Industry	Complaint	Summary of Resolution		
MPSC	U-21232	4/22/2022	Phil Forner	Electric	MPSC - Code of Conduct	N/A - Pending order		

	A	В	C	D	E
1	Department	Date Requested	Date Completed	Title	Data Elements
2	VAPS Operations (Including ASP)	2022	2022	General Operations	All data elements accessible by SAP and other Company systems to obtain new VAPS customers, create and fulfit VAPS contractual obligation, maintain VAPS contracts, address customer concerns related to VAPS.
3	Appliance Service Plan (ASP)	2022	2022	Sales Incentives	Customer Name, Customer Address/Premise #, Business Partner ID, Business Agreement ID
4	Appliance Service Plan (ASP)	2022	2022	Enrollments - General	Customer Name, Customer Address, Business Partner ID, Business Agreement ID, Threat of Violence, Premise number
5	Appliance Service Plan (ASP)	2022	2022	Active Customer Dashboards	Customer Name, Busniness Partner Number, Address/Premise, Account Number
6	Appliance Service Plan (ASP)	2022	Aptil 14, 2022	ASP Revenue Form	Customer Name, Address, Account Number, Business Partner Number, Phone Number, Email Address, Lass 4 of Credit Card
7	Appliance Service Plan (ASP)	Jan. 20, 2022	2022	Contract Mangement - General Operations	Customer Name, Address, Premise number, Business Partner ID, Business Agreement ID, Threat of Violence, Danger Tags
8	Appliance Service Plan (ASP)	Febuary 22, 2022	2022	Customer Data Privacy Consent - General	Business Partner ID, Business Agreement, Customer Name
9.	Consumers Energy Marketing Team	2022 CE residential customer name and address information is provided each month, as requested	2022 (February, March, April, May, June, July, September, October, December)	List of CE customer names and addresses to be used by the ASP Marketing team and sent to vendor Doner.	Customer Name, Address
10 11 12 13 14					

Annual Code of Conduct Report 2022 Customer Count

	A	В
1	Product/Serivce	Customer Count
2	Appliance Service Plan	143,491
3	Fuel Line Maintenance Contracts	39
4	Lab Services	116
5 6 7		